

## NFoPP Level 4 Certificate in Sale of Residential Property (QCF) – England, Wales & Northern Ireland

<b>Qualification reference no:</b>	601/2164/6
<b>Qualification code:</b>	CSRP
<b>Description:</b>	Undertaking this qualification will provide learners with a higher/middle management level of knowledge and understanding in the key areas related to residential property sales.
<b>Who is the qualification for:</b>	This qualification is aimed at those who have knowledge or experience working in residential property sales. It would suit those who are currently working or are aspiring to work, as a Branch Team Leader, Senior Sales Manager or Branch/Area Manager. Candidates must hold the Level 3 Technical Award in The Sale of Residential Property as this qualification builds on the knowledge achieved at that level.
<b>Qualification objectives:</b>	This qualification covers the following six units that candidates must achieve in order to achieve the full qualification: <ul style="list-style-type: none"> <li>• Legal Aspects Relating to Residential Estate Agency (LAREA)</li> <li>• Practice Relating to Residential Estate Agency (PRREA)</li> <li>• Market Appraisal and Valuation Relating to Residential Estate Agency (MAVREA)</li> <li>• Building Design and Defects for Residential Estate Agency (BDDREA)</li> <li>• Introduction to Office Management (IOM)</li> <li>• Advanced Office Management (AOM)</li> </ul>
<b>Purpose:</b>	Following regulator guidance, this qualification prepares candidates to: <ul style="list-style-type: none"> <li>• progress to a qualification in the same subject area but at a higher level or requiring more specific knowledge, skills and understanding,</li> <li>• progress to a qualification in another subject area,</li> <li>• support a role in the work place, or</li> <li>• engage in learning and supports personal growth.</li> </ul>
<b>Qualification level:</b>	Level 4
<b>Assessment type:</b>	Multiple choice and short essay examinations
<b>Credits:</b>	This qualification is awarded on achievement of 26 credits
<b>Language:</b>	English
<b>Guided Learning Hours (GLH):</b>	260
<b>Progression route:</b>	Level 4 Certificate in Residential Letting and Property Management: <ul style="list-style-type: none"> <li>• Unit 7 Introduction to Office Management (IOM) exemption</li> <li>• Unit 8 Advanced Office Management (AOM) exemption</li> </ul>